

Consolidated Financial Highlights

Fiscal 2016 Results

Net Sales

663.9 Billions of yen

Gross Profit Margin

40.2 %

Operating Margin

17.6 %

EPS

461.10 Yen

Free Cash Flow

60.4 Billions of yen

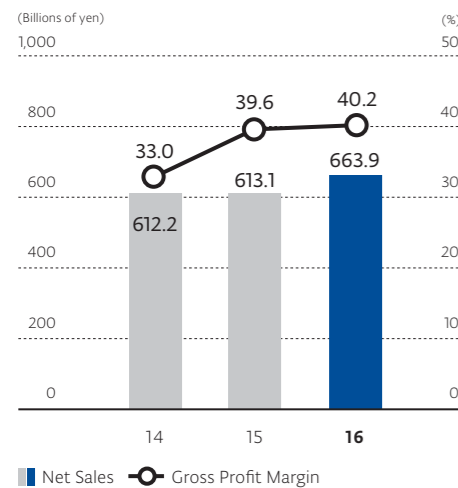
Shareholder Returns

144.7 Billions of yen

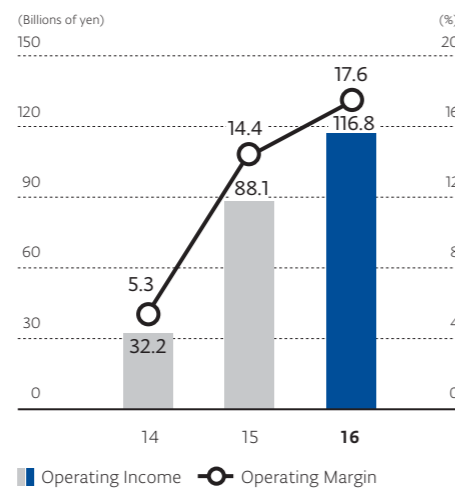
- ▶ Grew revenue and profit for third consecutive period
- ▶ Achieved record-high gross profit margin

- ▶ Paid record-high dividends for second consecutive period
- ▶ Acquired and cancelled ¥105.5 billion in treasury stock

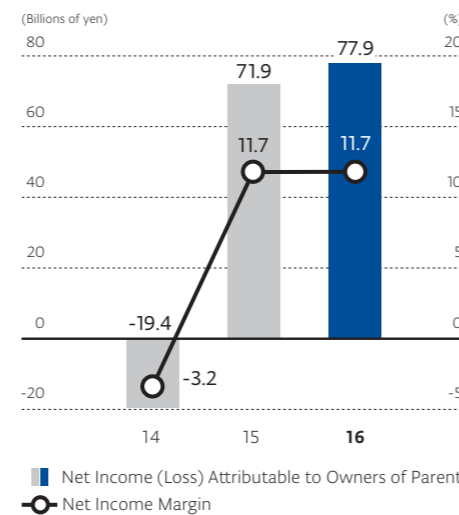
Net Sales and Gross Profit Margin



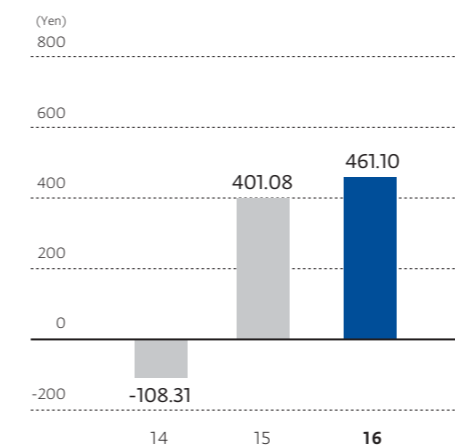
Operating Income and Operating Margin



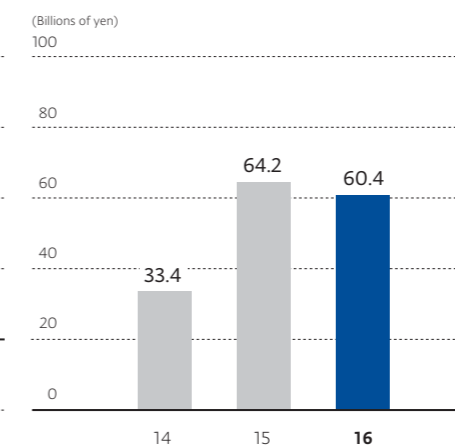
Net Income (Loss) Attributable to Owners of Parent and Net Income Margin



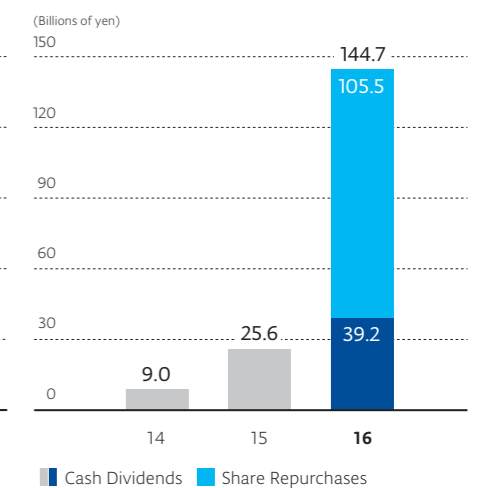
EPS



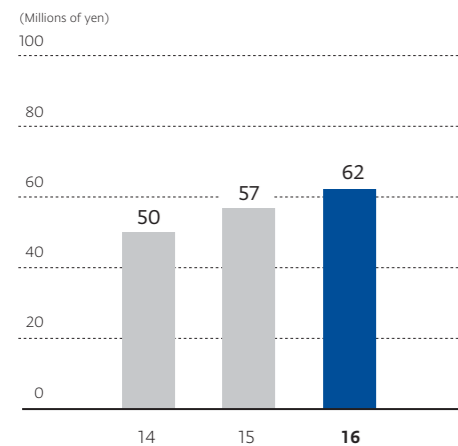
Free Cash Flow



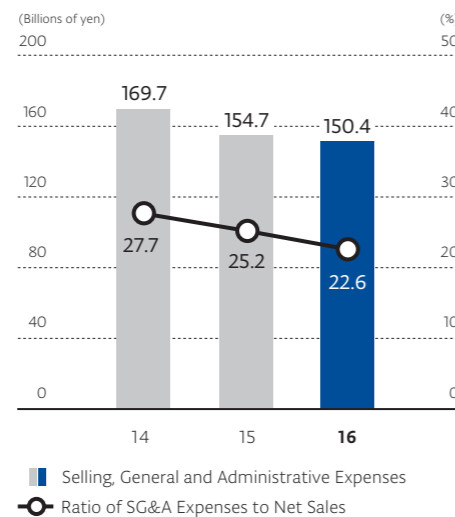
Shareholder Returns



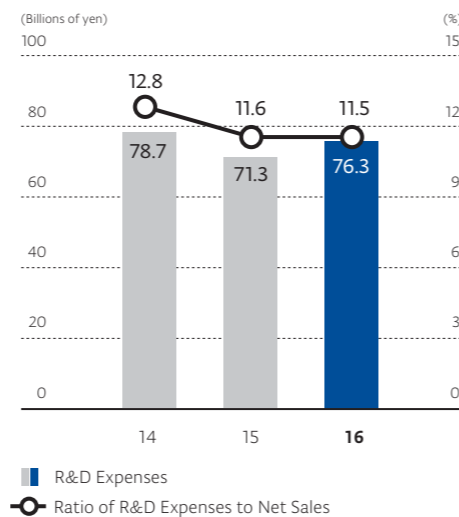
Net Sales per Employee



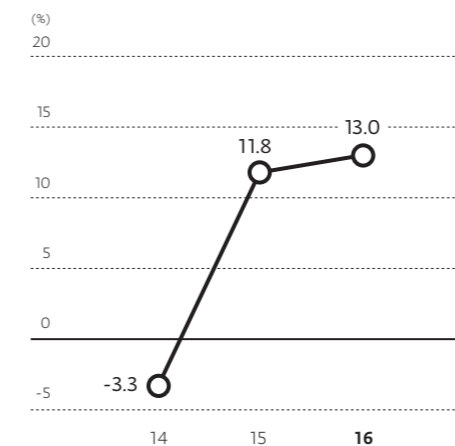
Selling, General and Administrative Expenses and Ratio to Net Sales



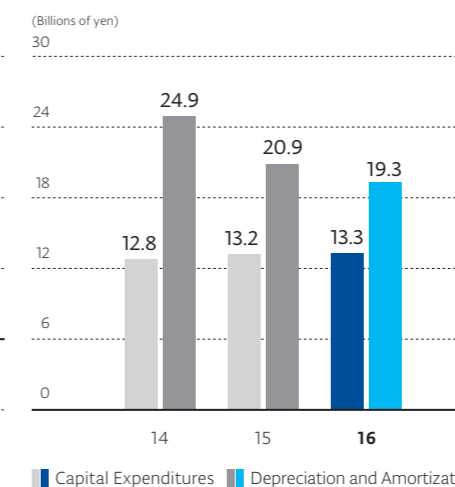
R&D Expenses and Ratio to Net Sales



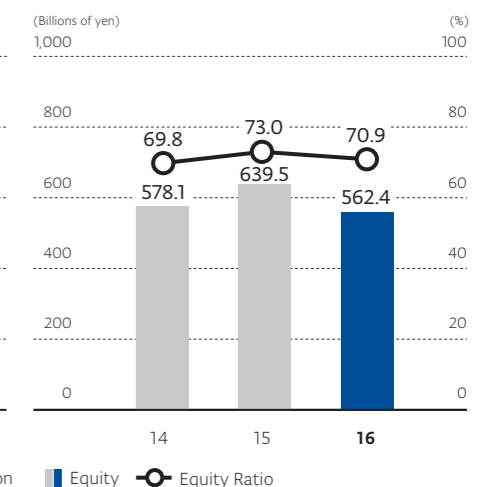
ROE



Capital Expenditures and Depreciation and Amortization



Equity and Equity Ratio



* The above graphs show data for fiscal years ended March 31.